## Arshiya International Limited

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093.
UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER/HALF YEAR ENDED SEPTEMBER 30, 2011
(₹ In Lacs)

|  | Particulars | Quarter | nded | Half Yea | Ended | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. |  | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{gathered} 31.03 .2011 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| 1 | Net Sales / Income from Operations <br> Other Operating Income <br> Total Operating Income <br> Expenditure <br> (a) Cost of Operations <br> (b) Employee Cost <br> (c) Depreciation <br> (d) Other Expenditure | $\begin{array}{r}14,104.47 \\ 256.88 \\ \hline 14.361 .35\end{array}$ | 10,625.23 | $26,859.50$ 256.88 | 19,895.10 | 45,301.35 |
|  |  | 14,361.35 | 10,625.23 | 27,116.38 | 19,895.10 | 45,301.35 |
| 2 |  |  |  |  |  |  |
|  |  | 9,400.04 | 8,579.95 | 17,932.25 | 16,134.35 | 34,855.80 |
|  |  | 849.51 | 505.97 | 1,674.51 | 1,005.99 | 2,423.32 |
|  |  | 369.18 | 76.79 | 717.49 | 145.87 | 696.10 |
|  |  | 947.79 | 662.70 | 1,842.15 | 1,209.26 | 2,783.29 |
|  |  | 11,566.52 | 9,825.41 | 22,166.40 | 18,495.47 | 40,758.51 |
| 3 | Profit from Operation before Other Income,Interest \& Exceptional Items (1-2) | 2,794.83 | 799.82 | 4,949.98 | 1,399.63 | 4,542.84 |
| 4 | Other Income | 770.11 | 419.22 | 1,708.77 | 755.77 | 2,241.17 |
| 5 | Profit before Interest \& Exceptional Items (3+4) | 3,564.94 | 1,219.04 | 6,658.75 | 2,155.40 | 6,784.01 |
| 6 | Interest Expense | 1,525.82 | 380.08 | 2,959.30 | 602.20 | 3,082.80 |
| 8 | Profit after Interest but before Exceptional Items (5-6) Exceptional Items | 2,039.12 | 838.96 | 3,699.45 | 1,553.20 | 3,701.21 |
|  | - Surplus on change in accounting policy of depreciation | - | - | - | - | $161.11$ |
|  | - Charges for prematured repayment of loans. | - | - | - | - | (216.65) |
| 9 | Profit (+)/Loss(-) from Ordinary Activities before tax (7+8) | 2,039.12 | 838.96 | 3,699.45 | 1,553.20 | 3,645.67 |
| 10 | Tax Expenses (Current Tax, MAT Credit and Deferred Tax) | 675.51 | 251.71 | 1,154.73 | 490.36 | 1,152.27 |
| 11 | Net Profit (+)/Loss(-) from Ordinary Activities after tax (9-10) | 1,363.62 | 587.25 | 2,544.72 | 1,062.84 | 2,493.40 |
| 12 | Extraordinary Item (net of tax expenses) | - | - | - | - | - |
| 13 | Net Profit (+)/Loss(-) for the period (11-12) | 1,363.62 | 587.25 | 2,544.72 | 1,062.84 | 2,493.40 |
| $14$$15$ | Paid-up Equity Share Capital (Face value per share Rs.2/-) | 1,176.59 | 1,175.06 | 1,176.59 | 1,175.06 | 1,176.59 |
|  | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year Earning Per Share (EPS) |  |  |  |  | $50,261.61$ |
| 16 | EPS before \& after Extraordinary items (not annualised) <br> - Basic <br> - Diluted | 2.32 2.32 | 1.00 | 4.33 4.33 | 1.81 1.81 | $\begin{aligned} & 4.24 \\ & 4.24 \end{aligned}$ |
| 17 | Public shareholding |  |  |  |  |  |
|  | - Number of Shares | 3,34,14,762 | 3,23,78,576 | 3,34,14,762 | 3,23,78,576 | $3,34,14,762$ |
|  | - Percentage of Shareholding | 56.80\% | 55.11\% | 56.80\% | 55.11\% | 56.80\% |
| 18 | Promoters \& Promoter Group Shareholding <br> a) Pledged/Encumbered <br> - Number of Shares <br> - Percentage of shares (as a \% of the total shareholding of promoter \& promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) |  |  |  |  |  |
|  |  | 1,02,80,000 | 49,77,000 | 1,02,80,000 | 49,77,000 | 73,80,000 |
|  |  | 40.45\% | 18.87\% | 40.45\% | 18.87\% | 29.04\% |
|  | b) Non Encumbered | 17.47\% | 8.47\% | 17.47\% | 8.47\% | 12.54\% |
|  | - Percentage of shares (as a \% of the total shareholding of promoter \& promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | 1,51,34,710 | 2,13,97,246 | 1,51,34,710 | 2,13,97,246 | 1,80,34,710 |
|  |  | 59.55\% | 81.13\% | 59.55\% | 81.13\% | 70.96\% |
|  |  | 25.73\% | 36.42\% | 25.73\% | 36.42\% | 30.66\% |

## Arshiya International Limited

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093.
UNAUDITED STANDALONE SEGMENTWISE REPORT FOR THE QUARTER/HALF YEAR ENDED SEPTEMBER 30, 2011

| Sr.No. | Particulars | Quarter Ended |  | Half Year Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 31.03 .2011 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| 1 | Segment Revenue <br> Logistics <br> Free Trade Warehousing Zones | $12,060.67$ $2,300.68$ | 10,625.23 - | $\begin{array}{r} 22,896.24 \\ 4,220.14 \end{array}$ | 19,895.10 - | $\begin{array}{r} 43,217.73 \\ 2,083.62 \end{array}$ |
|  | TOTAL | 14,361.35 | 10,625.23 | 27,116.38 | 19,895.10 | 45,301.35 |
|  | Segment Results <br> Profit Before Tax \& Interest <br> Logistics <br> Free Trade Warehousing Zones <br> Unallocated | $2,430.84$ $1,612.29$ $(1,220.01)$ | $\begin{gathered} 1,752.06 \\ - \\ (976.73) \end{gathered}$ | $\begin{gathered} 4,503.00 \\ 2,861.54 \\ (2,111.62) \end{gathered}$ | $\begin{gathered} 3,250.46 \\ - \\ (1,813.82) \end{gathered}$ | $\begin{gathered} 7,470.51 \\ 1,204.14 \\ (4,048.80) \end{gathered}$ |
|  | TOTAL <br> Less : Interest expenses (net) | 2,823.12 | 775.33 | 5,252.92 | 1,436.64 | 4,625.85 |
|  |  | 784.00 | (63.63) | 1,553.47 | (116.56) | 924.65 |
|  | Profit Before Tax and exceptional items | 2,039.12 | 838.96 | 3,699.45 | 1,553.20 | 3,701.20 |
| 3 | Capital Employed <br> Logistics <br> Free Trade Warehousing Zon <br> Unallocated <br> TOTAL |  |  |  |  |  |
|  |  | 3,750.12 | 3,119.73 | 3,750.12 | 3,119.73 | 3,623.48 |
|  |  | 27,922.97 | 18,712.34 | 27,922.97 | 18,712.34 | 26,910.98 |
|  |  | 22,359.77 | 28,883.60 | 22,359.77 | 28,883.60 | 20,953.69 |
|  |  | 54,032.86 | 50,715.67 | 54,032.86 | 50,715.67 | 51,488.15 |

# Arshiya International Limited 

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093.

## Notes to Standalone Results :

1) The above Unaudited Financial Results for the quarter/half year ended September 30, 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on November 14, 2011.
2) The Statutory Auditors of the company have carried out a Limited Review of the Unaudited Standalone Financial Results for the quarter/half year ended September 30, 2011.
3) In view of commencement of commercial operations of FTWZ at Panvel near Mumbai during the third quarter of financial year 2010-11, financial results for the quarter/half year ended September 30, 2011 are not comparable with that of corresponding previous periods.
4) During the quarter, fourth Warehouse has become operational at FTWZ Sai Village, Panvel.
5) Other Operating income represents the value of benefit received on utilisation of "Served from India scheme" (SFIS).
6) Investor complaints for the quarter ended September 30, 2011 : Beginning-NIL; Received-Four; Disposed off-Four; Pending-NIL.
7) The figures for previous periods/year have been regrouped/re-arranged wherever considered necessary.

## Notes to Consolidated Results :

1) Consolidated Financial Results for the quarter/half year ended September 30, 2011 are given as additional information.
2) The company had divested its shareholding in Arshiya Logistics WLL (Qatar) and Arshiya Logistics LLC (Oman) during the last financial year, hence the financial results for the quarter/half year ended September 30, 2011 are not comparable with that of corresponding previous periods.
3) The figures for previous period/year have been regrouped/re-arranged wherever considered necessary.

Place : Mumbai
Date : November 14, 2011

Ajay S Mittal

## Arshiya International Limited

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093 UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER/HALF YEAR ENDED SEPTEMBER 30, 2011

|  | Particulars | Quarter | Ended | Half Ye | Ended | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr.No. |  | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2011 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 30.09 .2010 \\ & \text { (Unaudited) } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 31.03 .2011 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| 1 | Net Sales / Income from Operations Other Operating Income Total Operating Income | $\begin{array}{r} 24,539.32 \\ 256.88 \end{array}$ | 19,505.00 - | $\begin{array}{r} 46,799.59 \\ 256.88 \end{array}$ | $37,199.93$ <br> - | 82,152.01 |
|  |  | 24,796.20 | 19,505.00 | 47,056.47 | 37,199.93 | 82,152.01 |
| 2 | Expenditure |  |  |  |  |  |
|  | (a) Cost of Operations | 15,779.11 | 13,971.19 | 29,975.57 | 27,108.54 | 57,482.09 |
|  | (b) Employee Cost | 1,452.60 | 1,002.67 | 2,923.78 | 1,948.91 | 4,337.48 |
|  | (c) Depreciation | 733.36 | 343.14 | 1,398.30 | 621.19 | 1,798.05 |
|  | (d) Other Expenditure | 1,206.47 | 1,212.98 | 2,412.73 | 2,085.83 | 4,531.98 |
|  | Total Expenditure ( $\mathbf{a}+\mathbf{b}+\mathbf{c}+\mathrm{d}$ ) | 19,171.54 | 16,529.98 | 36,710.38 | 31,764.47 | 68,149.60 |
| 3 | Profit from Operation before Other Income,Interest \& Exceptional Items (1-2) | 5,624.66 | 2,975.02 | 10,346.09 | 5,435.46 | 14,002.41 |
| 4 | Other Income | 401.52 | 20.44 | 432.69 | 110.26 | 283.81 |
| 5 | Profit before Interest \& Exceptional Items (3+4) | 6,026.18 | 2,995.46 | 10,778.78 | 5,545.72 | 14,286.22 |
| 6 | Interest Expense | 2,164.89 | 870.71 | 4,052.88 | 1,510.77 | 4,615.65 |
| 7 | Profit after Interest but before Exceptional Items (5-6) Exceptional Items | 3,861.29 | 2,124.75 | 6,725.90 | 4,034.95 | 9,670.57 |
|  | - Surplus on change in accounting policy of depreciation <br> - Charges for prematured repayment of loans. |  |  |  |  | $\begin{gathered} 165.78 \\ (216.65) \end{gathered}$ |
| 9 |  |  |  | - |  | - |
|  | Profit(+)/Loss (-) from Ordinary Activities before tax (7+8) | 3,861.29 | 2,124.75 | 6,725.90 | 4,034.95 | 9,619.70 |
| 10 | Tax Expenses (Current Tax, MAT Credit and Deferred Tax) | 676.11 | 286.64 | 1,177.79 | 539.50 | 1,396.69 |
|  | Net Profit ( + ) /Loss (-) from before Minority Interest \& Ordinary Activities after Tax (9-10) | 3,185.18 | 1,838.11 | 5,548.11 | 3,495.45 | 8,223.01 |
| 12 | Minority Interest <br> Extraordinary Item (net of tax expenses) | - | 9.47 | - | 6.91 | 22.36 |
|  |  |  |  |  |  | - |
| $14$ | Net Profit ( + )/Loss ( - ) for the period (11-12-13) | 3,185.18 | 1,828.64 | 5,548.11 | 3,488.54 | 8,200.65 |
| 15 | Paid-up Equity Share Capital (Face value per share Rs.2/-) | 1,176.59 | 1,175.06 | 1,176.59 | 1,175.06 | 1,176.59 |
| 16 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year Earning Per Share (EPS) |  |  |  |  | 73,330.57 |
| 17 | EPS before \& after Extraordinary items (not annualised) - Basic | 5.41 5.41 | 3.11 3.11 | 9.43 9.43 | 5.94 <br> 5.94 | $\begin{aligned} & 13.95 \\ & 13.95 \end{aligned}$ |
| 18 | Public shareholding |  |  |  |  |  |
|  | - Number of Shares | 3,34,14,762 | 3,23,78,576 | 3,34,14,762 | 3,23,78,576 | 3,34,14,762 |
|  | - Percentage of Shareholding | 56.80\% | 55.11\% | 56.80\% |  | 56.80\% |
| 19 | Promoters \& Promoter Group Shareholding <br> a) Pledged/Encumbered <br> - Number of Shares <br> - Percentage of shares (as a \% of the total shareholding of promotor \& promotor group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b) Non Encumbered <br> - Number of Shares <br> - Percentage of shares (as a \% of the total shareholding of promotor \& promotor group) <br> - Percentage of shares (as a \% of the total share capital of the company) |  |  |  |  |  |
|  |  | 1,02,80,000 | 49,77,000 | 1,02,80,000 | 49,77,000 | 73,80,000 |
|  |  | 40.45\% <br> 17.47\% | 18.87\% 8.47\% | 40.45\% 17.47\% | 18.87\% | 29.04\% |
|  |  | 1,51,34,710 | 2,13,97,246 | 1,51,34,710 | 2,13,97,246 | 1,80,34,710 |
|  |  | 59.55\% <br> 25.73\% | 81.13\% <br> 36.42\% | 59.55\% <br> 25.73\% | 81.13\% 36.42\% | 70.96\% 30.66\% |

## Arshiya International Limited

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093.
UNAUDITED CONSOLIDATED SEGMENTWISE REPORT FOR THE QUARTER/HALF YEAR ENDED SEPTEMBER 30, 2011


## Arshiya International Limited

Registered Office : 3rd Floor, Plot No. 61, Road No. 13, M.I.D.C., Andheri (East), Mumbai - 400093.
STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2011 (UNAUDITED)


